



# ALA MEMBERSHIP ENROLLMENT FORM

## CORPORATE HEADQUARTERS INFORMATION:

Company \_\_\_\_\_

Street/Mailing Address \_\_\_\_\_  
\_\_\_\_\_

City \_\_\_\_\_ State/Province/Country \_\_\_\_\_ Zip/Post Code \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Web Address \_\_\_\_\_

## COMPANY INFORMATION:

My company is a:

- Manufacturer  Distributor
- Broker/Manufacturer's Rep  Media
- Other (specify): \_\_\_\_\_

My company does business in the following area(s):

- Commissary  Exchange  MWR

Company Description (to be included in ALA's Worldwide Directory):  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

## REFERRAL:

If you were referred by a specific individual or through an affiliation with one of ALA's local chapters, please let us know:

\_\_\_\_\_

**FOR MEMBERSHIP CATEGORIES AND PAYMENT INFORMATION, SEE THE REVERSE SIDE.**

## TO JOIN NOW:

Mail: Payment and Enrollment form to:  
ALA Membership  
1101 Vermont Avenue, NW  
Suite 1002  
Washington, DC 20005 USA

Fax: Enrollment Form with credit card authorization to:  
+1 (240) 823-9181  
ATTN: ALA Membership

## QUESTIONS?

Contact ALA's Membership Department at +1 (202) 466-2520 or email to membership@ala-national.org, or visit us at

**www.ala-national.org**

## VOTING MEMBER INFORMATION:

Name \_\_\_\_\_

Title \_\_\_\_\_

Mailing Address (if different from corporate) \_\_\_\_\_  
\_\_\_\_\_

City \_\_\_\_\_ State/Province/Country \_\_\_\_\_ Zip/Post Code \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Email Address \_\_\_\_\_

## ADDITIONAL CORPORATE Member(s):

Name \_\_\_\_\_

Title \_\_\_\_\_

Mailing Address (if different from corporate) \_\_\_\_\_  
\_\_\_\_\_

City \_\_\_\_\_ State/Province/Country \_\_\_\_\_ Zip/Post Code \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Email Address \_\_\_\_\_

Name \_\_\_\_\_

Title \_\_\_\_\_

Mailing Address (if different from corporate) \_\_\_\_\_  
\_\_\_\_\_

City \_\_\_\_\_ State/Province/Country \_\_\_\_\_ Zip/Post Code \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Email Address \_\_\_\_\_

Name \_\_\_\_\_

Title \_\_\_\_\_

Mailing Address (if different from corporate) \_\_\_\_\_  
\_\_\_\_\_

City \_\_\_\_\_ State/Province/Country \_\_\_\_\_ Zip/Post Code \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Email Address \_\_\_\_\_

# MEMBERSHIP Categories

The American Logistics Association (ALA) is a corporate member-based Association. All individuals seeking ALA membership must be employed by a member company in good standing.

## Corporate Members

Corporate members are any company (non-military) that provides products/services to the military's commissary, exchange and/or MWR systems. This includes, but is not limited to, manufacturers, manufacturer representatives/brokers, distributors and industry media. A company may include up to four individuals to be part of its corporate membership (at no additional cost). One person should be designated as the company's "Voting Member" - this person will have the privilege of voting in all Association elections and will be the recipient of annual membership renewal information for the company.

As part of their ALA membership, all Corporate Members receive access to the "Members Only" section of the ALA website; the ability to participate in Association conventions/meetings; a subscription to ALA's Worldwide Directory (featuring contact information for current ALA member companies, as well as information on the various military service agencies); the Executive Briefing - ALA's weekly industry newsletter featuring service, government relations, membership, and local Chapter related information; legislative support and advice; local Chapter affiliation; and access to an expert, professional staff comprised partially of former military personnel-all waiting to assist you.

## Annual Dues

Using the chart to the right, choose the dues structure that describes your company. Dues are then based on the company's annual gross military sales revenue or volume as listed per dues structure. ALA's fiscal year runs from July 1 – June 30.

## Individual Members

An employee of an ALA member company who is not included among the four individuals listed as authorized corporate members. Individual Members receive all of the same benefits as Corporate Members, excluding the voting privilege given exclusively to the company's "Voting Member."

Annual Individual Dues: \$200.00 US

\*Membership dues are deductible as ordinary and necessary business expense under the Internal Revenue Code, as ALA pays the proxy tax for lobbying. Be advised that dues payments, voluntary assessments, contributions and gifts to the American Logistics Association are not deductible as charitable contributions. Please consult your tax advisor.



*Corporate Member Applicants: Thank you for applying for ALA membership. Your company's application will be reviewed and voted on at the next meeting of the ALA Board of Directors. While your membership will not be in effect until acceptance by the Board of Directors, you are welcome to participate in ALA member benefits. In the unlikely event that the Board denies your membership, you will be notified in writing and receive a full refund of your company's dues payment.*

<b>Brokers Dues Structure</b>	
Annual Gross Military Revenue	Annual Dues (US\$)
Less than \$999,999	\$1,885
\$1,000,000-\$1,999,999	\$4,567
\$2,000,000-\$9,999,999	\$9,126
\$10,000,000-\$19,999,999	\$14,000
\$20,000,000-\$24,999,999	\$18,261
\$25,000,000 +	\$21,914

  

<b>Distributors Dues Structure</b>	
Annual Gross Military Volume	Annual Dues (US\$)
Less than \$9,999,999	\$1,885
\$10,000,000-\$24,999,999	\$4,567
\$25,000,000-\$99,999,999	\$6,453
\$100,000,000-\$299,999,999	\$9,126
\$300,000,000-\$499,999,999	\$14,000
\$500,000,000-\$749,999,999	\$18,261
\$750,000,000 +	\$21,914

  

<b>Manufacturer, Media, Service and Affiliate Dues Structure</b>	
Annual Gross Military Volume	Annual Dues (US\$)
Less than \$999,999	\$1,885
\$1,000,000-\$1,999,999	\$4,567
\$2,000,000-\$9,999,999	\$6,453
\$10,000,000-\$15,999,999	\$9,126
\$16,000,000-\$49,999,999	\$14,000
\$50,000,000-\$174,999,999	\$18,261
\$100,000,000-\$174,999,999	\$20,341
\$175,000,000 +	\$21,914

## DUES PAYMENT:

What is your company's current annual gross military revenue/volume \$ \_\_\_\_\_.

Amount Due US \$ \_\_\_\_\_

Check or money order payable to the American Logistics Association enclosed.

Please charge my credit card.

Visa     MasterCard     AmEx     Discover

\_\_\_\_\_  
Cardholder's Name

\_\_\_\_\_  
Card Number

\_\_\_\_\_  
Expiration Date

\_\_\_\_\_  
Cardholder's Signature